

### **FINANCIAL STATEMENTS**

FOR THE YEARS ENDED SEPTEMBER 30, 2021 AND 2020

### LOUIS AUGUST JONAS FOUNDATION, INC.

### FINANCIAL STATEMENTS

### FOR THE YEARS ENDED SEPTEMBER 30, 2021 AND 2020

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### **Independent Auditor's Report**

To the Board of Directors of Louis August Jonas Foundation, Inc.

We have audited the accompanying financial statements of Louis August Jonas Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Louis August Jonas Foundation, Inc. as of September 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

December 6, 2021

alta CPA Group, LIC

### LOUIS AUGUST JONAS FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION SEPTEMBER 30, 2021 AND 2020

	_	2021	_	2020
<u>ASSETS</u>				
Current Assets:				
Cash	\$	130,860	\$	226,750
Pledges Receivable, Current		25,942		2,500
Prepaid Expenses		16,644		16,313
Investments	_	13,832,133	_	12,068,116
Total Current Assets		14,005,579		12,313,679
Fixed Assets:				
Land, Buildings and Equipment		2,771,518		2,677,201
Accumulated Depreciation	_	(1,933,593)	_	(1,892,779)
Net Fixed Assets		837,925		784,422
Other Assets:				
Security Deposits		16,604		27,101
Pledges Receivable, Non-Current	_		_	62,726
Total Other Assets	_	16,604	_	89,827
Total Assets	\$_	14,860,108	\$_	13,187,928
LIABILITIES AND NET ASSETS				
Current Liabilities:				
Accounts Payable and Accrued				
Expenses	\$_	73,368	\$_	40,720
Total Current Liabilities		73,368		40,720
Net Assets:				
Without Donor Restrictions		13,381,816		11,804,302
Without Donor Restrictions - Board Designated		157,000		127,000
Total Net Assets Without Donor Restrictions	_	13,538,816	_	11,931,302
With Donor Restrictions	_	1,247,924	_	1,215,906
Total Net Assets	_	14,786,740	_	13,147,208
Total Liabilities and Net Assets	\$_	14,860,108	\$_	13,187,928

# LOUIS AUGUST JONAS FOUNDATION, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED SEPTEMBER 30, 2021 AND 2020

				2021			2020							
	_	Without Donor Restrictions		With Donor Restrictions		Total	Without Donor Restrictions		With Donor Restrictions		Total			
SUPPORT AND REVENUES														
Contributions and Grants	\$	733,719	\$	9,569	\$	743,288	\$ 575,923	\$	79,808	\$	655,731			
Investment Income		1,878,362		123,726		2,002,088	929,476		26,152		955,628			
Net Assets Released from														
Restrictions	_	101,277	_	(101,277)		-	43,456	_	(43,456)		-			
Total Support and Revenue		2,713,358		32,018		2,745,376	1,548,855		62,504		1,611,359			
EXPENSES														
Program Services:														
Camp Rising Sun		524,777		-		524,777	470,818		-		470,818			
Alumni Affairs		188,023	_	-		188,023	215,352	_			215,352			
Total Program Expenses	_	712,800	_	-	_	712,800	686,170	-	-		686,170			
Support Services:														
Management and														
Administrative		191,680		-		191,680	164,973		-		164,973			
Fundraising		201,364		-		201,364	183,855		-		183,855			
<b>Total Support Services</b>	_	393,044	_	-		393,044	348,828	_	-		348,828			
Total Expenses	_	1,105,844		-		1,105,844	1,034,998		-	_	1,034,998			
INCREASE IN NET ASSETS		1,607,514		32,018		1,639,532	513,857		62,504		576,361			
NET ASSETS - BEGINNING OF YEAR	_	11,931,302		1,215,906	_	13,147,208	 11,417,445	_	1,153,402	_	12,570,847			
NET ASSETS - END OF YEAR	\$_	13,538,816	\$	1,247,924	\$_	14,786,740	\$ 11,931,302	\$	1,215,906	\$_	13,147,208			

See auditor's report and accompanying notes to financial statements.

### LOUIS AUGUST JONAS FOUNDATION, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED SEPTEMBER 30, 2021 AND 2020

				2021						2020				
	_	Program Services	lanagement and Iministrative	 Fund Raising	 Support Total	 Total	_	Program Services	lanagement and dministrative	Fund Raising		Support Total	_	Total
Salaries Payroll Taxes Benefits Total Salaries and Related	\$ _	314,810 33,130 57,026	\$ 135,651 9,972 16,603	\$ 128,290 10,239 9,788	\$ 263,941 20,211 26,391	\$  578,751 53,341 83,417	\$ _	300,448 33,176 43,019	\$ 98,254 5,619 20,184	\$ 113,090 7,219 11,900	\$ _	211,344 12,838 32,084	\$ 	511,792 46,014 75,103
Expenses		404,966	162,226	148,317	310,543	715,509		376,643	124,057	132,209		256,266		632,909
Alumni Affairs Expense		17,749	6	964	970	18,719		26,592	-	8,491		8,491		35,083
Automobile Expense		2,003	-	-	-	2,003		156	-	-		-		156
Camper Related Expenses Computer Expense		2,541 7,739	- 2,049	3,108	- 5,157	2,541 12,896		11,112 7,917	- 3,225	- 4,417		- 7,642		11,112 15,559
Fundraising Events		2,513	-	18,130	18,130	20,643		2,740	-	12,968		12,968		15,708
GEJ Scholarships		15,000	-	-	-	15,000		17,500	-	-		-		17,500
Insurance Expense		37,484	5,274	229	5,503	42,987		41,016	4,658	230		4,888		45,904
Office Expense		1,646	1332	711	2,043	3,689		1,717	1902	613		2,515		4,232
Professional Fees		16,636	4,569	10,006	14,575	31,211		32,160	6,930	6,930		13,860		46,020
Rent Expense		8,530	4,460	4,265	8,725	17,255		17,234	8,617	8,617		17,234		34,468
Repairs and Maintenance		110,407	-	-	-	110,407		73,148	-	-		-		73,148
Subscriptions and Memberships		1,002	203	1,068	1,271	2,273		1,613	519	1,834		2,353		3,966
Travel Expense		5,394	1,318	1,645	2,963	8,357		3,525	1,029	1,135		2,164		5,689
Processing Fees		17,834	9,575	12,216	21,791	39,625		7,069	13,112	5,655		18,767		25,836
Utilities	_	20,542	 668	 705	 1,373	 21,915	_	19,103	 924	 756	_	1,680	_	20,783
Total Expenses Before Depreciation Expense		671,986	191,680	201,364	393,044	1,065,030		639,245	164,973	183,855		348,828		- 988,073
Depreciation Expense		40,814	-	-		40,814		46,925	-	-		-		46,925
Total Expenses	\$	712,800	\$ 191,680	\$ 201,364	\$ 393,044	\$ 1,105,844	\$	686,170	\$ 164,973	\$ 183,855	\$	348,828	\$	1,034,998

# LOUIS AUGUST JONAS FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2021 AND 2020

	_	2021	 2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Increase in Net Assets	\$	1,639,532	\$ 576,361
Adjustments to Reconcile Increase in Net Assets to			,
Net Cash Used by Operating Activities:			
Depreciation Expense		40,814	46,925
Gain on Investments		(1,783,355)	(698,024)
(Increase) Decrease in:			
Pledge Receivable		39,284	10,486
Prepaid Expenses		(331)	2,412
Security Deposits		10,497	-
Increase (Decrease) in:			
Accounts Payable and Accrued Expenses	_	32,648	 3,535
Net Cash Used by Operating Activities		(20,911)	(58,305)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of Investments		(283,712)	(251,644)
Purchases of Fixed Assets		(94,317)	-
Proceeds From Investments	_	303,050	 223,617
Net Cash Used By Investing Activities		(74,979)	(28,027)
CASH FLOWS FROM FINANCING ACTIVITIES	_		
Net Decrease in Cash		(95,890)	(86,332)
Cash at Beginning of Year	_	226,750	 313,082
Cash at End of Year	\$=	130,860	\$ 226,750
Supplemental Information: Interest Paid	\$ <u>_</u>	-	\$ <u>-</u>
Taxes Paid	\$=		\$ _

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Organization**

Louis August Jonas Foundation, Inc. ("Foundation") is a New York based nonprofit educational organization that was chartered in 1930 and has a 90-year history of successfully inspiring and developing young leaders to build a better world. To deliver its mission, the Foundation operates Camp Rising Sun ("CRS") a summer leadership program for promising young students from around the world and many virtual programs.

There is no tuition associated with participation in the camp program. Teens ages 14 - 16 are selected independently of financial means. Since its inception, the Foundation has awarded full scholarships to over 5,000 students representing 30 countries and 10 states.

The mission of the Foundation is supported through annual withdrawals from the portfolio and solicitation of contributions from alumni, parents of alumni, and other outside sources.

As of September 30, 2021, the Organization believes it understands the risk associated with COVID-19. The Organization has implemented risk mitigation tactics to address the risk of the impact, if any, of COVID-19 related to all aspects of business transactions with customers and vendors and human interaction within, and outside of, LAJF.

### **Basis of Accounting**

The financial statements of the Foundation have been prepared on the accrual basis of accounting.

### **Use of Estimates**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Income Taxes**

The Foundation has been granted tax-exempt status pursuant to Section 501(c)(3) of the Internal Revenue Code. It is classified by the Internal Revenue Service as other than a private foundation. There was no net unrelated business taxable income; consequently, no provision for income tax is reflected in the financial statements. The Foundation informational return filings are subject to audit by the Internal Revenue Service, generally for three years after filing.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### <u>Investments</u>

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the statements of financial position. Investment income or loss (which includes realized and unrealized gains and losses on investments, interest and dividends) is included in the changes in net assets without donor restrictions unless the donor or law restricts the income or loss.

#### **Investment Risks**

The Foundation's investment portfolios are professionally managed and contain preferred and common shares and bonds of publicly traded companies, corporate bonds, U.S. government obligations, mutual funds, and money market funds. Such investments are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that market conditions would materially affect investment balances and the amounts reported in the financial statements.

#### Land, Buildings, and Equipment

Fixed assets are recorded at cost if purchased or fair market value at the date of donation, if donated. The Foundation capitalizes all fixed asset additions over \$1,000. Depreciation is provided on the straight line method over the estimated useful lives of the assets as follows:

Vehicle5 YearsEquipment5-20 YearsBuilding and Improvements5-50 Years

### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Net Assets (Continued)**

assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

### **Contributions**

All contributions are considered to be available for general use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as donor restricted support that increases net assets with donor restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as donor restricted support; in the absence of such stipulations, contributions of property and equipment are recorded as support without donor restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected over periods in excess of one year are recorded at the present value of the estimated cash flows beyond one year if the present value adjustment is material. The discounts on those amounts are computed using appropriate interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue.

Conditional promises to give are not included as support until the conditions are substantially met. When collected prior to satisfaction of donor restrictions, amounts are reported as refundable advances.

Grants and other contributions of cash and other assets are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, donor restricted net assets are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions. Grants are recorded as revenue when received or when conditions of the grant agreement are met.

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Allocation of Expenses**

The costs of providing the various programs, fundraising, and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The statements of functional expenses present expenses by function and natural classification. Expenses directly attributable to a specific functional area of the Foundation are reported as expenses of those functional areas. Certain costs, such as some salary, payroll taxes, and employee benefits, are allocated based on estimates of staff time spent on each functional area.

### Statement of Cash Flows

For purposes of the statements of cash flows, cash equivalents include all highly liquid debt instruments with original maturities of three months or less.

### **Subsequent Events**

The Foundation evaluated subsequent events through the date that the financial statements were available to be issued. The Foundation is not aware of any significant events that occurred subsequent to the statement of financial position date but prior to December 6, 2021 that would have a material impact on the financial statements.

### **NOTE 2 - FAIR VALUE MEASUREMENTS**

The following tables presents the Foundation's fair value hierarchy for the assets and liabilities measured at fair value on a recurring basis as of September 30, 2021 and 2020:

	•	oted Market Prices in ive Markets	Other Observable Inputs	Un	observable Inputs	
<u>2021</u>	-	(Level 1)	(Level 2)		(Level 3)	<u>Total</u>
Cash and Cash						
Equivalents	\$	45,128	\$ 	\$	\$	45,128
Equities		440,953				440,953
Mutual Funds:						
Fixed Income		5,263,395				5,263,395
Domestic Stock		4,974,653				4,974,653
International Stock		3,108,004				3,108,004
Total Investments	\$	13,832,133	\$ 	\$	<u></u> \$	13,832,133

NOTE 2 - FAIR VALUE MEASUREMENTS (CONTINUED)

<u>2020</u>	Act	oted Market Prices in ive Markets (Level 1)	C	Other Observable Inputs (Level 2)	observable Inputs (Level 3)	<u>Total</u>
Cash and Cash						
Equivalents	\$	17,724	\$		\$ 	\$ 17,724
Equities		357,709				357,709
Mutual Funds:						
Fixed Income		2,990,359				2,990,359
Domestic Stock		5,841,046				5,841,046
International Stock		2,791,201				2,791,201
Private Equity					70,077	70,077
Total Investments	\$	11,998,039	\$		\$ 70,077	\$ 12,068,116

All assets are valued based on the market approach. Financial assets and liabilities valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets and liabilities valued using level 2 inputs are based primarily on quoted prices for similar assets or liabilities in active or inactive markets. Financial assets and liabilities using level 3 inputs were primarily valued using the assumptions market participants would utilize in pricing the asset or liability. Valuation techniques utilized to determine fair value are consistently applied. There have been no changes in valuation techniques and related inputs.

	2021	<u>2020</u>
Beginning Balance	\$ 70,077 \$	132,953
Total Gains or Losses (Realized and Unrealized) Issuances and Settlements (Net)	 <u>(70,077)</u>	(27,876) (35,000)
Ending Balance	\$ <u></u> \$	70,077

Realized and unrealized gains (losses) are included in investment income in the statements of activities and changes in net assets.

### NOTE 3 - LAND, BUILDINGS, AND EQUIPMENT

A summary of land, buildings and equipment as of September 30, 2021 and 2020 is as follows:

	<u>2021</u>	<u>2020</u>
Land	\$ 262,688	\$ 262,668
Buildings and Improvements	2,168,404	2,104,404
Equipment	286,932	286,932
Vehicles	53,514	23,197
Total Fixed Assets	2,771,538	2,677,201
Less Accumulated Depreciation	(1,933,593)	(1,892,779)
Net Land, Building and Equipment	\$ 837,925	\$ 784,422

### **NOTE 4 - RESTRICTED NET ASSETS**

Net assets with donor restrictions as of September 30, 2021 and 2020 are available for the following purposes:

	<u>2021</u>	<u>2020</u>
Purpose and Time Restricted by Donors:		
Camp Scholarship Fund:		
Mascia Family	\$ 31,045	\$ 28,461
Mellins	333,744	305,963
Minnesota	172,708	158,332
Pavel Hristov	77,746	71,274
Scholarship	21,031	
ARISE	6,613	6,613
Funds for the Arts	45,100	45,100
Red Hook Campaign	10,610	10,610
Clinton Windows Replacement		276
Palaez Memorial Fellowship – STEM Counselors	4,076	4,076
Time Restricted	25,942	117,373
Total Purpose and Time Restricted by Donors	728,615	748,078
Restricted by Donors in Perpetuity	519,309	519,309
Accumulated Losses and Distributions		(51,481)
Total Restricted by Donors in Perpetuity	519,309	467,828
Total Net Assets With Donor Restrictions	\$ <u>1,247,924</u>	\$ <u>1,215,906</u>

The income derived from monies restricted by donors in perpetuity is restricted for college and post-college scholarships.

### NOTE 5 - BOARD DESIGNATED FOR RESERVES

The Board of Directors of the Foundation have implemented a reserve account to provide funding for future maintenance projects at camp. As of September 30, 2021 and 2020, \$157,000 and \$127,000, respectively, is Board designated as operating reserve.

### NOTE 6 - EMPLOYEE BENEFIT PROGRAMS

The Foundation offers a 401(k) voluntary employee deferred tax savings plan. The Foundation annually pays 5% of all full time employees' salaries into the plan. Plan expenses incurred by the Foundation for the years ended September 30, 2021 and 2020 were \$23,010 and \$19,221, respectively.

The Foundation also funds one deferred compensation plan. The Foundation has an agreement to pay the former executive director or his beneficiary \$10,000 annually. This is included as an expense in the accompanying statements of functional expenses.

### **NOTE 7 - LEASE OBLIGATION**

Effective February 15, 2016, the Foundation entered into a five year and two week lease for office space. The lease provides for no rent until May 1, 2016, at which point monthly rent payments are \$2,387 with annual escalation. This agreement expired February 28, 2021. At September 30, 2021, the Foundation was operating out of the Camp sites for both programmatic and support operations and did not intend to execute a new office lease. Rent expense for the years ended September 30, 2021 and 2020 was \$17,255 and \$34,468, respectively.

### NOTE 8 - PAYCHECK PROTECTION PROGRAM

On March 27, 2020, the Coronavirus Aid, Relief and Economic Security Act (CARES Act) was enacted to provide emergency assistance for individuals, families and businesses affected by the coronavirus pandemic. In 2020, LAJF applied for and was approved for a loan through the Paycheck Protection Program under the CARES Act. The amount received was \$96,300 and was recognized as revenue during the year ended September 30, 2020 when the Foundation met the requirements for forgiveness. During the year ended September 30, 2021, the Foundation received a second loan through the Program for \$96,300. This amount was recognized as revenue in the year ended September 30, 2021 once the Foundation had met the requirements for forgiveness. These amounts are included in the respective years as contributions and grants in the accompanying statements of activities and changes in net assets.

### NOTE 9 - CONCENTRATIONS OF CREDIT RISK

The Foundation maintains a bank account at an institution that is insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. As of September 30, 2021, the Foundation had no uninsured cash balances. The Foundation has not experienced any losses in this account and does not believe it is exposed to any significant credit risk on cash and cash equivalents.

### NOTE 10 - LIQUIDITY AND AVAILABILITY

The Foundation maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations become due.

The following represents the Foundation's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, comprised of the following at September 30:

	<u>2021</u>	<u>2020</u>
Financial Assets at Year End:		
Cash and Cash Equivalents	\$ 130,860	\$ 226,750
Pledges Receivable	25,942	2,500
Investments	13,832,133	12,068,116
Total Financial Assets Available Within One Year	13,988,935	12,297,366
Less Amounts Not Available to be Used Within One Year, Due to:		
Net Assets with Donor Restrictions	(1,247,924)	(1,215,906)
Designated Board Reserves	(157,000)	(127,000)
Total Financial Assets Available to Meet General		
Expenditures Over the Next Twelve Months	\$ <u>12,584,011</u>	\$ <u>10,954,460</u>